

SEEKING PARTNERS FOR:

- HORIZON-CL4-2022-HUMAN-02-01

AI for human empowerment (AI, Data and Robotics Partnership)

PARTNER

WP LEADER

TASK OWNER

CONTRIBUTION

- SSH expertise on inter-personal processes that promote mutual understanding between humans
- SSH expertise on positive psychology empowerment and well-being processes
- Knowledge on gender and ethnicity in inter-personal conversations
- Design and review procedures for field and training studies
- Design controlled lab experiments and field studies with end-users
- Quantitative research on the antecedents, conditions, and challenges for human empowerment
- Quantitative data analysis, including complex longitudinal structures

RESEARCH INTERESTS

- Interpersonal listening
- Training studies
- Positive communication
- Attitude change
- Human empowerment
- Human flourishing
- Persuasion
- Responsiveness



Dr. Guy Itzchakov

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Department of Human Services
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University of Haifa (Israel)

Member of

- Society of Industrial and Organizational Psychology
- Society for Personality and Social Psychology
- International Listening Association
- Fellow at the Society of Experimental Social Psychology

RELEVANT PUBLICATIONS

- Itzchakov, G., Weinstein, N., Saluk, D., & Amar, M. (2022) [Connection Heals Wounds: Feeling Listened to Reduces Speakers' Loneliness Following a Social Rejection Disclosure](#). *Personality and Social Psychology Bulletin*.
- Kluger, A. N., & Itzchakov, G. (2022) [The Power of Listening at Work](#). *Annual Review of Organizational Psychology and Organizational Behavior*, 9, 121-146.
- Itzchakov, G., Weinstein, W., Legate, N & Amar, M (2020). [Can High Quality Listening Predict Lower Speakers' Prejudiced Attitudes?](#) *Journal of Experimental Social Psychology*.
- Itzchakov, G., & Reis, H. T. (2021) [Perceived responsiveness increases tolerance of attitude ambivalence and enhances intentions to behave in an open-minded manner](#). *Personality and Social Psychology Bulletin*, 47(3), 468-485.
- Itzchakov, G. (2020) [Can listening training empower service employees? The mediating roles of anxiety and perspective-taking](#). *European Journal of Work and Organizational Psychology*, 29(6), 938-952.
- Itzchakov, G., Kluger, A. N. (2018) [The Power of Listening in Helping People Change](#). *Harvard Business Review*, 1-7